





November 4, 2019

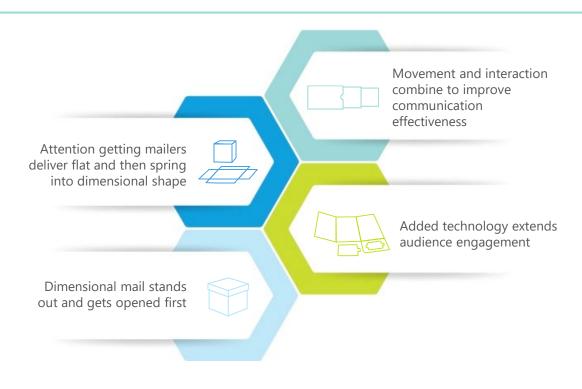


## What We Do

Structural Graphics helps clients improve the effectiveness of their print communications with engaging, interactive formats.

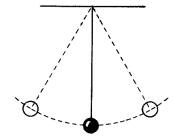
- We partner with agencies, designers, and marketers to bring their communications to life
- As pioneers of the dimensional print industry we continue to use our 4 decades of experience to innovate including integrating print and technology to effectively deliver and track your message
- Our experienced team brings a unique perspective and proven method of success to print and integrated marketing

## HIGH IMPACT AND DIMENSIONAL COMMUNICATIONS



# 64% OF MARKETERS SAY DIRECT MAIL IS THEIR HIGHEST PERFORMING CHANNEL\*

With new technologies being created every day, is direct mail still relevant? According to a recent study by Lob and Comperemedia, without a doubt. The study, which includes data gleaned from more than 200 marketing industry leaders, concludes that marketers view direct mail as their strongest performing channel and actually plan to increase the amount of mail they distribute in the future.



\* 2019 Study by Lob and Comperemedia (link)

### **EFFECTIVE COMMUNICATIONS DRIVING RESULTS: DM CASE STUDY**

Non-personal promotion

Carestream
Dimensional XRay
Lead generation

campaign delivered a **12%** response.





Of the 12%...
46% Conversion to Sale

1,400 - units mailed

<u>x 12%</u> - response

168 - qualified prospects

x 46% - conversion

77 - units sold



## **Dimensional Direct Mail**





## Social Influencers Google Box





# Social Influencers (9,571,408 views and counting) Google Box (photos are hyperlinked)



#### GOOGLE GADGET UNBOXING!

SHAYTARDS Z

2 months ago • 1,415,468 views

This vlog is brought to you by Google Store! Thanks @GoogleStore! You can't get this big box, but all the individual products are ...



#### THE ULTIMATE GOOGLE UNBOXING

CaptainSparklez

2 months ago • 3,460,175 views

Unboxing video brought to you by Google Store! Big box isn't available for purchase via the the Google store, but all products are ...



### My First Unboxing: Tech Haul w/ Google Store

Shameless Maya 🖾

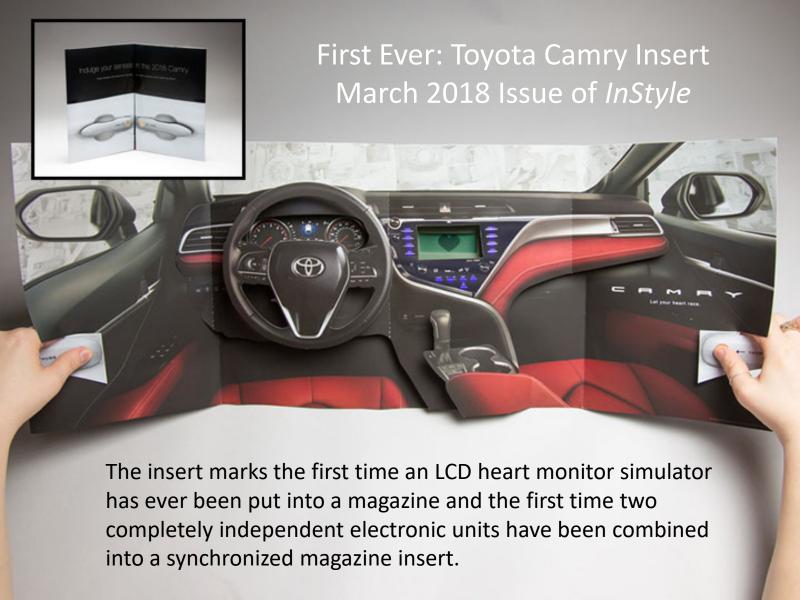
2 months ago \* 969,208 views

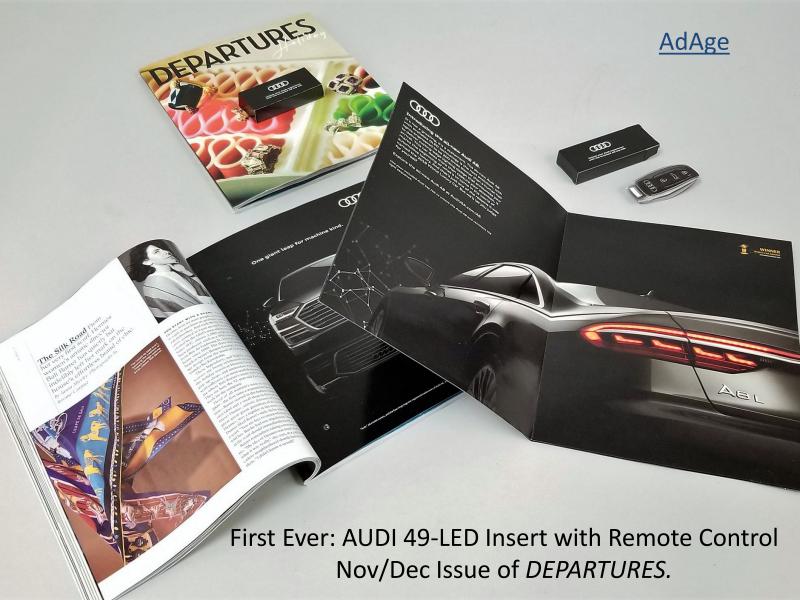
My First Unboxing: Tech Haul w/ Google Store. @GoogleStore decided to send me a giant box of new tech products for my first ...

CC











## **Sound & Lights**





**Tradeshows & Events** 



## **VR Viewers (immersive experience)**





# Custom Format Video in Print (<u>link</u>) Standard Format Video in print (<u>link</u>)









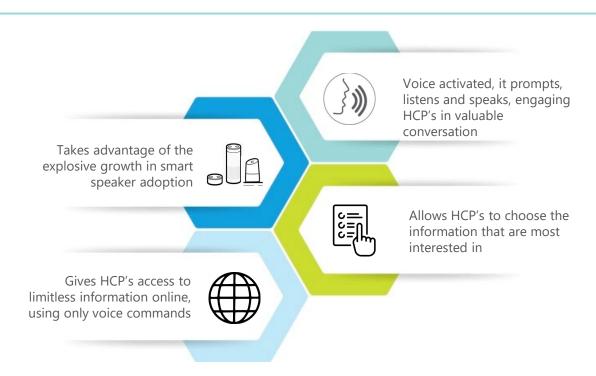
## **NFC & WEB KEY**

## 22% RESPONSE!

Healthcare professionals gained instant access to trial results, data, information and support for Bydureon™ treatment.



## INTRODUCING SG's VOICE RECOGNITION BROCHURE™



## DRIVING TRAFFIC FOR DYNAMIC CONTENT: SKILLS & ACTIONS

## **Structural Graphics Voice Recognition Brochure**™

EXAMPLE: Get HCP's attention, drive them online and track and measure the engagement





₩ MY CART \$0.00 | 0

**OUR PRODUCTS** 

BEST USES

SUCCESS STORIES

HELP & FAQS













## **Useful Links**

Structural Graphics Website: www.structuralgraphics.com

Quick-turn, web-to-print (Red Paper Plane): www.redpaperplane.com

YouTube Channel: <a href="http://www.youtube.com/user/structuralgraphics/videos">http://www.youtube.com/user/structuralgraphics/videos</a>

Facebook Page: <a href="https://www.facebook.com/StructuralGraphics1976">https://www.facebook.com/StructuralGraphics1976</a>

Instagram: https://www.instagram.com/structuralgraphics/

Manufacturing Facilities Video Tour: <a href="http://sgassembles.com/about-us/#Tour">http://sgassembles.com/about-us/#Tour</a>

Mannequin Challenge (studio tour): <a href="https://bit.ly/2PE8YI6">https://bit.ly/2PE8YI6</a>



# Thank you!

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