

Terrence Williams
Brooklyn, New York 11233
7183603371

tbstuy@gmail.com

Linkedin.com/in/terrence-williams-bbb577171

Academic / Personal Background

<u>Degree</u>	<u>Year</u>	<u>University</u>	<u>Major</u>
BS Fashion	2022	New York City College of Technology The City University of New York	Business & Technology of
ABA	2002	Medgar Evers College The City University of New York	Business Administration

Professional licenses or certification

Online Certification in Title 9 Sexual Harassment, Gender-Based Harassment and Sexual Violence, 2022, New York City College of Technology (CUNY)

Professional Experience:

J. CREW **PERSONAL STYLIST** **2002-2021**

- Demonstrating selling first and achieving an expectation of sales per hour (SPH) Gold of 500 or more.
- Well diverse and able to work with multiple customers at one time.
- Able to spend quality one on one time with a customer to build a relationship and establish loyalty.
- Maintain a client book and a goal of 35% client sales drive in traffic through appointments.
- Turn customers to a returning client.
- Work closely with the CEO, buyers, and marketing staff at J. Crew Fashion line-review.
- Always keeping up with today's fashion

- Maintain a gross of 1.2 million in sales or more per year.

Workshop for Professional Development

I major in... Do I need an internship?

Date: Thursday Sept 29th, 2022

Time: 4:30-5:30 pm

Creating your elevator pitch

Date: Wednesday Oct 18th, 2022

Time: 3:30-4:30 pm

Technology Skills

- Microsoft Office (Excel, Word, PowerPoint, Outlook)
- Emailing
- Video Conferencing
- Social Media, (Instagram, TikTok, LinkedIn, Facebook, Twitter, YouTube and WhatsApp)