

## Excerpt from "Rhetoric of the Image", Roland Barthes [1]

Source: <https://www.cs.cmu.edu/~cfrieze/courses/Barthes.pdf>

### [Analysis of the Panzani Ad]

Here we have a Panzani advertisement: some packets of pasta, a tin, a sachet, some tomatoes, onions, peppers, a mushroom, all emerging from a half-open string bag, in yellows and greens on a red background. Let us try to 'skim off' the different messages it contains.

The image immediately yields a first message, whose substance is linguistic; its supports are the caption, which is marginal, and the labels, these being inserted into the natural disposition of the scene, *'en abyme'*. The code from which this message has been taken is none other than that of the French language; the only knowledge required to decipher it is a knowledge of writing and of French. In fact, this message can itself be further broken down, for the sign *Panzani* gives not simply the name of the firm but also, by its assonance, a additional signified, that of 'Italianicity'. The linguistic message is therefore twofold (at least in this particular image): denotational and connotational. Since, however, we have here only a single typical sign, namely that of articulated (written) language, it will be counted as one message.

Putting aside the linguistic message, we are left with the pure image (even if the labels are part of it, anecdotally). This image straightaway provides a series of discontinuous signs. First (the order is unimportant as these signs are not linear), the idea that what we have in the scene represented is a return from the market. A signified which itself implies two euphoric values: that of the freshness of the products and that of the essentially domestic preparation for which they are destined. Its signifier is the half-open bag which lets the provisions spill out over the table, 'unpacked'. To read this first sign requires only a knowledge which is in some sort implanted as part of the habits of a very widespread culture where 'shopping around for oneself' is opposed to the hasty stocking up (preserves, refrigerators) of a more 'mechanical' civilization. A second sign is more or less equally evident; its signifier is the bringing together of the tomato, the pepper and the tricoloured hues (yellow, green, red) of the poster; its signified is Italy, or rather *Italianicity*. This sign stands in a relation of redundancy with the connoted sign of the linguistic message (the Italian assonance of the name *Panzani*) and the knowledge it draws upon is already more particular; it is a specifically 'French' knowledge (an Italian would barely perceive the connotation of the name, no more probably than he would the Italianicity of tomato and pepper), based on a familiarity with certain tourist stereotypes. Continuing to explore the image (which is not to say that it is not entirely clear at the first glance), there is no difficulty in discovering at least two other signs: in the first, the serried collection of different objects transmits the idea of a total culinary service, on the one hand as though Panzani furnished everything necessary for a carefully balanced dish and on the other as though the concentrate in the tin were equivalent to the natural produce surrounding it; in the other sign, the



composition of the image, evoking the memory of innumerable alimentary paintings, sends us to an aesthetic signified: the '*nature morte*' or, as it is better expressed in other languages, the 'still life'; the knowledge on which this sign depends is heavily cultural. It might be suggested that, in addition to these four signs, there is a further information pointer, that which tells us that this is an advertisement and which arises both from the place of the image in the magazine and from the emphasis of the labels (not to mention the caption). This last information, however, is co-extensive with the scene; it eludes signification insofar as the advertising nature of the image is essentially functional: to utter something is not necessarily to declare *I am speaking*, except in a deliberately reflexive system such as literature.

Thus there are four signs for this image and we will assume that they form a coherent whole (for they are all discontinuous), require a generally cultural knowledge, and refer back to signifieds each of which is global (for example, *Italianicity*), imbued with euphoric values. After the linguistic message, then, we can see a second, iconic message. Is that the end? If all these signs are removed from the image, we are still left with a certain informational matter; deprived of all knowledge, I continue to 'read' the image, to 'understand' that it assembles in a common space a number of identifiable (nameable) objects, not merely shapes and colours. The signifieds of this third message are constituted by the real objects in the scene, the signifiers by these same objects photographed, for, given that the relation between thing signified and image signifying in analogical representation is not 'arbitrary' (as it is in language), it is no longer necessary to close the relay with a third term in the guise of the psychic image of the object. What defines the third message is precisely that the relation between signified and signifier is quasi-tautological; no doubt the photograph involves a certain arrangement of the scene (framing, reduction, flattening) but this transition is not a *transformation* (in the way a coding can be); we have here a loss of the equivalence characteristic of true sign systems and a statement of quasi-identity. In other words, the sign of this message is not drawn from an institutional stock, is not coded, and we are brought up against the paradox (to which we will return) of a *message without a code*. This peculiarity can be seen again at the level of the knowledge invested in the reading of the message; in order to 'read' this last (or first) level of the image, all that is needed is the knowledge bound up with our perception. That knowledge is not nil, for we need to know what an image is (children only learn this at about the age of four) and what a tomato, a string-bag, a packet of pasta are, but it is a matter of an almost anthropological knowledge. This message corresponds, as it were, to the letter of the image and we can agree to call it the literal message, as opposed to the previous symbolic message.

If our reading is satisfactory, the photograph analysed offers us three messages: a linguistic message, a coded iconic message, and a non-coded iconic message..... Successively, then, we shall look at the linguistic message, the denoted image, and the connoted image.

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1. Roland Barthes, *Image/Music/Text*, New York: Hill and Wang, 1977, 33-7.