

# CRAFTING NARRATIVES

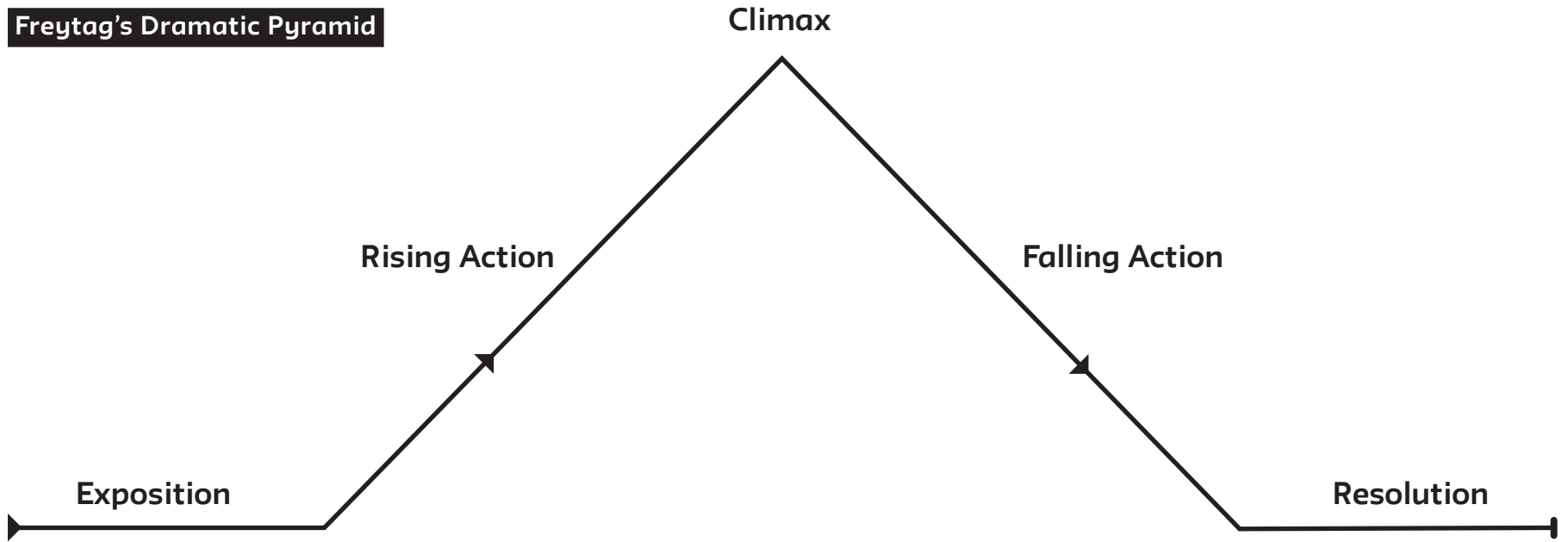
*Improving how we communicate design to  
particular audiences*

Stories Can Change Behavior

**The proven way to communicate compelling narratives,  
according to Neuroeconomist Paul Zak**

<http://www.youtube.com/watch?v=DHeqQAKHh3M>

**Freytag's Dramatic Pyramid**



**Pyramid Variations**



## ***Best place to start***

*“The best place to start a story [to connect with users] is to isolate a point at which a major action or conflict or idea resolution is about to take place. Begin a little bit before that point so that you can easily work up to it. Starting a frame or story as close to the heat of the action as possible is the best way to involve readers and compel them onward.”*

Lee Gutkind, nonfiction writer

## Chart the Ideal Narrative Arc for Your Project

Invent a user and draw a line that traces their journey as they experience what you are designing (printed piece, object, installation, activity, digital experience, etc). This exercise will help you to more easily imagine the entire flow of their experience. Identify opportunities to make the experience more engaging by design.



## Resources

*There are a million online resources to help you with your writing and storytelling, but these particularly good:*

### Storytelling

#### **The Five Beats of Successful Storytelling**

[http://99u.com/articles/17652/the-five-beats-of-successful-storytelling-how-it-can-help-you-land-your-next-job?utm\\_source=buffer&utm\\_campaign=Buffer&utm\\_content=buffera6ccf&utm\\_medium=twitter](http://99u.com/articles/17652/the-five-beats-of-successful-storytelling-how-it-can-help-you-land-your-next-job?utm_source=buffer&utm_campaign=Buffer&utm_content=buffera6ccf&utm_medium=twitter)

#### **A Data Scientist's Real Job: Storytelling**

<http://blogs.hbr.org/2013/03/a-data-scientists-real-job-sto>

#### **Pixar's 22 Rules of Storytelling** (really great)

<http://aerogrammestudio.com/2013/03/07/pixars-22-rules-of-storytelling>

#### **Chana Joffe-Walt – Insights into Storytelling**

[http://transom.org/?p=14890&utm\\_source=buffer&buffer\\_share=0317f](http://transom.org/?p=14890&utm_source=buffer&buffer_share=0317f)

#### **Draft** (series in NYT)

<http://opinionator.blogs.nytimes.com/category/draft>

### Videos About Storytelling

#### **Golden Circle** (TED Talk by Simon Sinek)

[http://www.ted.com/talks/simon\\_sinek\\_how\\_great\\_leaders\\_inspire\\_action.html](http://www.ted.com/talks/simon_sinek_how_great_leaders_inspire_action.html)

#### **Future of Storytelling** (YouTube Channel)

<http://www.youtube.com/channel/UCxANyRzvWuk9A5r71joGNNg?feature=watch>

### Video Platforms

#### **Zeega** (Online Storytelling Platform)

<http://zeega.com>

Example: <http://roughride.blackgoldboom.com>

### Giving Presentations

#### **This Advice From IDEO's Nicole Kahn Will Transform the Way You Give Presentations**

Use the Bar Test & Practice Compulsively

<http://firstround.com/article/This-Advice-From-IDEOs-Nicole-Kahn-Will-Transform-the-Way-You-Give-Presentations>

## Resources (continued)

### Writing

#### **Advice on Writing from 70 Authors**

*Ray Bradbury, Stephen King, E. B. White, Joyce Carol Oates, Edgar Allan Poe, Ernest Hemingway, etc*

[http://readlists.com/cdbd013d/?utm\\_content=buffer40dcb&utm\\_medium=social&utm\\_source=twitter.com&utm\\_campaign=buffer](http://readlists.com/cdbd013d/?utm_content=buffer40dcb&utm_medium=social&utm_source=twitter.com&utm_campaign=buffer)

#### **8 Scientifically Proven Ways to Improve Your Writing** (Fast Company)

*How Do You Have The Most Impact Online?*

[http://www.fastcompany.com/3023616/work-smart/8-simple-scientifically-proven-ways-to-improve-your-writing?utm\\_source=facebook](http://www.fastcompany.com/3023616/work-smart/8-simple-scientifically-proven-ways-to-improve-your-writing?utm_source=facebook)

#### **Writing as Design** (The Atlantic)

*Interview with Alice Twemlow, co-founder of the MFA Design Criticism at the School of Visual Arts*

<http://www.theatlantic.com/entertainment/archive/2012/07/writing-is-design-too/260342>

#### **12 Writing Exercises to Transform Your Writing**

*Helping you flesh out and sharpen the overriding need without repeating yourself*

[http://www.copyblogger.com/writing-exercises/?utm\\_content=buffera70d4&utm\\_medium=social&utm\\_source=twitter.com&utm\\_campaign=buffer](http://www.copyblogger.com/writing-exercises/?utm_content=buffera70d4&utm_medium=social&utm_source=twitter.com&utm_campaign=buffer)

### **Outlining in Reverse**

(By Aaron Hamburger, from the NYT “Draft” series)

[http://opinionator.blogs.nytimes.com/2013/01/21/outlining-in-reverse/?smid=tw-share&buffer\\_share=f1584&utm\\_source=buffer&r=0](http://opinionator.blogs.nytimes.com/2013/01/21/outlining-in-reverse/?smid=tw-share&buffer_share=f1584&utm_source=buffer&r=0)

### **Keep it Short** (by Danny Heitman, from the NYT “Draft” series)

<http://opinionator.blogs.nytimes.com/2014/03/24/keep-it-short/#more-150519>

### **10 Secrets of Professional Writers Every Blogger Should Know** (Jeff Bullas)

*“The harder people try to write well, the worse their writing usually becomes.”*

<http://www.jeffbullas.com/2013/01/22/10-secrets-of-professional-writers-every-blogger-should-know>

### **Good Writing vs. Talented Writing** (Brain Pickings)

*“Talented writing makes things happen in the reader’s mind – vividly, forcefully – that good writing, which stops with clarity and logic, doesn’t.”*

[http://www.brainpickings.org/index.php/2013/05/20/good-writing-vs-talented-writing/?utm\\_source=buffer&utm\\_medium=facebook&utm\\_campaign=Buffer&utm\\_content=bufferc5358](http://www.brainpickings.org/index.php/2013/05/20/good-writing-vs-talented-writing/?utm_source=buffer&utm_medium=facebook&utm_campaign=Buffer&utm_content=bufferc5358)

## *Editing Text*

When all of the details of your project description are in place, edit and refine the text until it clearly conveys what you want to communicate. If you have a hard time refining your writing, here are three simple editing tips: **1) read the text out loud, 2) listen to your computer read the text, and 3) change the typeface of the text to something dramatically different every time you edit it.** These tips should help you locate errors with ease and will likely inspire you to make important updates along the way.



Tip

## *Show Don't Tell*

*“Don't tell me the moon is shining; show me the glint of light on broken glass.”*

Anton Chekhov