

Railyn Calderon Morales

A bilingual student with three years of retail sales associate experience. Excellent time management and organization skills. I currently hold a high school advanced regents diploma and am working on receiving my Associate's in college as a Dental Hygienist. As a current college student, I am looking to develop more experience in the work field.

EXPERIENCE

Old Navy, 150 W 34th St New York 10001 — *Lead Sales Associate*

November 2018 - January 2021(Part-Time)

- Promote loyalty by educating customers to drive sales and service using suggestive selling.
- Maintain a neat, clean, and organized work center.
- Support sales floor and fitting room as required.
- Be accountable to personal goals that contribute to overall store goals and results.
- Engage with customers to ensure a positive shopping experience for the customers.
- Operating cash registers, managing financial transactions, and knowledge of technology for product search, inventory, and suggesting other locations to customers.

Noguchi Museum, 9-01 33rd Queens, NY 11106 — *Teen Advisor Board Student*

November 2019 - May 2020 (Paid Internship)

- Make our own projects for future museum programs - providing ideas.
- Being able to undergo a lot of what happens backstage in museums.
- Being able to spread the word of Isamu Noguchi and his talents work through the community of Astoria.
- Develop cultural values for our society as a team of teens in the program.

UGGs Deckers Brands, 185 Greenwich St Ste LI2060, New York, NY 10007 - *Seasonal Sales Associate*

October 2020-January 2021

- Create personalized shopping experiences for customers that drive brand loyalty.
- Greet customers promptly and courteously as they enter the store with product knowledge.

CONTACT:

 **Phone Number:**

646-973-8477

 **Email:**

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SKILLS

- Adaptability and Flexibility.
- Able to Multitask and work under pressure.
- Strong Work Ethic.
- Attention to Detail.
- Excellent Time Management.
- Customer Service.
- Critical Thinking.
- Able to Problem Solve.

AWARDS

Honors National Society
During studies.

Old Navy Won Employee of the Month.

JFEW Scholarship - During the Dental Hygiene program

Dean's List - New York City College of Technology and York College

LANGUAGES

- **Spanish** - Native (Expert)
- **English**- Second (Expert)

- Multi-task in a fast-paced environment.
- Provide customer service in a way that is efficient in person or on the phone when customers call.

Court Street Dental, 32 Court St #500 Brooklyn NY 11201 - Summer JFEW

Paid Internship

June 2023 - July 2023

- Politely greeted and seated patients in a timely manner
- Set up trays according to the TX plan
- Assisted Dental Hygienist
- Assist in radiograph exposure
- Inventory of dental materials and instruments
- Answer any patient questions as needed

EDUCATION

Long Island City High School, 14-30 Broadway, Astoria, NY 11106 —
High School Advanced Regents Diploma

September 2016 - June 2020

- Graduated with a 95 Average
- Earned Honors all four years of studying in High School
- Taking College Now courses in LaGuardia Community College during High school

York College (transferred) 94-20 Guy R Brewer Blvd, Jamaica, NY

11451: 1 Semester in 2021

New York City of Technology, 285 Jay Street, Brooklyn, NY 11201 —
Associate Degree as a Dental Hygienist

August 2021 - May 2024

- Currently holding a 3.8 GPA
- Started the Dental Hygiene program Fall of 2022