

Romuald Thomas
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DATE: October 10, 2021

Dear To whom it may concern,

My name is Romuald Thomas the Manager of Romuarom Services LTD. I'm writing this letter to inform you of the problems we have in our community and wish to get feedback on how to fully approach it. Before I begin, I would like to introduce the business. Romuarom Services LTD was founded by my father 6 years ago. It started with just him for a few years, then he got the whole family involved, now it's expanding to people outside the family. What type of business it is, You may ask.

Our Business is mainly focused on Tax services, copy & Fax services, Immigration, Notary Public. However, we also Book Tickets, Custom bags, cups, etc, and since we are a private dealer, we help others that in need of a vehicle. Well, it's a business which helps us proved for others that in needs. Our family loves helping people, my father before the business would offer himself to help others with multiple issues that involve paperwork and etc also sometimes travel with them to translate with no cost. As a family, we prayed that one day, it could turn into a business. Thanks to God it did.

However, we have a problem with communication and staying organized. Since everyone has a physical job, all the work would pile up Which leads everyone to always be busy. I believe this lacked focus and motivation. As a business member, every one supposed to set a time dedicated to the business. As a community, it's hard to get everyone on the same page. We would have

meetings from time to time to discuss our problems and brainstorm ideas. We mostly focus on time-consuming, but I added that everyone shows, at least share their skills with others in the community so prevent one person to have a lot on their table. For example, I have experience in tax preparation so I'll share that skill with a few of my colleagues, so when I'm not here they can help. It tends to work but still not at the level we need to be. Coming together is the Beginning, keeping together is progress and working together is a success.

Since we are a service-based business everyone is recognized as an independent contractor. By that I mean when you join the team, we would require you to have a set of skills related to services people might need. Our business is still new and looking to improve every chance it gets. For example, Immigration, Notary Public was added a few months ago after recruiting two people into the business with those sets of skills. Which open a lot of opportunity for the community?

I believe that everything you are doing God must come first. Now that I share my problem, I was wondering if anyone with a business, has feedback on my problem, it would help a lot. I personally feel like if anyone interesting in opening a side business makes sure, you plan everything out and don't just recruit anyone. Not even family member, just because they are close don't mean they are fit for the community. Everyone must be fully focused and willing to put in 100% just like you. Once everyone shares the same energy, I can promise you all their goals will be met. "Chase the vision, not the money, money will end up following you" by Tony Hsieh. This quote is there to keep you motivated. I tend to read a lot of business articles from time to time to improve my approach to my activities. The business is not the building you work at, it's you as the individual. Whatever you do outside the business could affect you inside the business, so stay positive, be patient when it's time everything will fall in place.

Sincerely,

Romuald Thomas

Manager