Olivia M. Elias Escalante

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ACADEMIC BACKGROUND

Degree University Major

Baccalaureate of science(B.S) New York City College of Technology
City University of New York (CUNY)

Business & Technology of Fashion

PROFESSIONAL LICENSES & CERTIFICATIONS

Sexual Harassment, Gender-Based
New York City College of
Technology
Harassment and Sexual Violence Student Curriculum
City University of New York

(CUNY)

Sexual Harassment Training KCD Worldwide

PROFESSIONAL EXPERIENCE

LASIK Vision Institute in Brooklyn Patient Care Coordinator 2017 - 2020

- First point of contact, greeting patients to welcome them into the center to provide a positive experience
- Answer incoming calls, respond to inquiries and make outbound calls to patients.
- Maintained a 50% or above daily show rate
- Organized and maintained patient charts, including generating chart numbers, filing, and retrieving charts
- Verified insurance information for surgical procedures
- Collected and processed payments from patients and daily reconciliation of cash reports
- Solicited referrals from patients in order to create excitement by sharing a positive experience for friends and family

Sunglass Hut (Luxottica) Senior Consultant 2016 - 2019

- Became an ambassador of The Sunglass Hut experience.
- Spent time on the sales floor performing all functions relating to The Sunglass Hut experience and store operations.
- Met sales goals of \$4,000 and above on a daily basis.
- Utilized the sunglass hut experience as a tool to consistently deliver sales plan and company objectives.

Red Mango	Shift Leader	2014 - 2016

- Delivered exceptional customer service for our customers
- Maintained a well kept environment
- Lead my team to exceeding company standards

INTERNSHIP EXPERIENCE

PR Consulting Public Relations Intern 2020 - Present

- Facilitated sample requests for luxury clients
- Assisted with event logistics and on site event management
- Compiled monthly press coverage reports and showroom management
- Formed professional relationships with clients

KCD Worldwide Public Relations Intern 2019 - 2020

- Compiled monthly press coverage reports
- Maintained showroom management
- Formed professional relationships with clients
- Participated in shows for clients
- Sample monitored by using Fashion GPS

SKILLS

- Knowledge of Fashion Scoop & Fashion GPS
- Microsoft Word/ Excel/ PowerPoint
- Social media skills: Twitter, Instagram, Facebook, Pinterest
- Bilingual in both English and Spanish

HONORS AND AWARDS

Year Awards

2010 Recipient of Arista & Archon awards, Intermediate School 96 Seth Low

WORKSHOPS FOR PROFESSIONAL DEVELOPMENT

• Workshop: The Power of Talk: who gets heard and why, Dorothy Doppstadt, online via Zoom (12:30-2:15 PM), Tuesday, March 24th, 2020.

SOCIAL MEDIA

LinkedIn: https://www.linkedin.com/in/olivia-elias-escalante-9b295811b/