

# CRAFTING YOUR ELEVATOR PITCH & NETWORKING WORKSHOP

Do you have trouble starting a conversation with professionals? Does the thought of in-person networking scare you? No need to worry. Brandi Dorsey from Northrop Grumman will lead you through the steps to help build your confidence and feel comfortable meeting new people.

Learn how to craft an elevator pitch that will:

- Help you start a conversation with potential employers, faculty members, alumni and others.
- Compel your listener to take action.
- Engage your audience and build rapport.

Throughout this workshop you will also be provided with effective networking techniques to develop relationships that will benefit you both personally and professionally. By engaging in networking activities, it allows you to raise awareness of “your personal brand” by meeting other professionals and sharing your abilities, skills and background. At the conclusion of this workshop, you’ll walk away with tools for success and the confidence to build your network the right way.



**THURSDAY, NOVEMBER 30**

**5:30-6:30PM ET**

**Open to all students  
and faculty.**

**Must register to attend.**

**SCAN THE QR CODE  
TO REGISTER**

