

Lifeng Wu

6/7/21

#7

Customer return %=customer return/gross sales

$9.8\% * 680366 = 66676$

Net sales = gross sales – customer return

$680366 - 66676 = 613690$

Expense= $.417 * 613690 = 255908$

Gross margin%= $271251 / 613690 =$

Net sales	613690	100%
Cost of merchandise sold	342439	55.8%
Gross margin	271251	44.20%
Expense	255908	41.70
Profit /lost	15343	2.5%

#8

Gross sales -customer return=net sales

86536-9214=77322

Net sales	77322	100%
Cost of good sold	43409	56.11%
Gross margin	33913	43.86%
Expense	35290	45.64%
Profit/lost	-1376	-1.78%

#9

Net sales = gross sales – customer return

120000-18562=101438

Expense =expense/net sales

41220/101438=40.64%

Net sales	101438	100%
Cost of good sold	56218	55.42%
Gross margin	45220	44.58%
Expense	41220	40.64%
Profit/lost	4000	3.94%