

Memo

To: Professor Jason Ellis

From: Kendrick Elder, Rosalba Huerta, Timothy Lok

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Subject: Mock Interview Questions and Rationalization

In this memo, we discussed interview questions and the reason why they are asked during the interview process. We selected questions from Monster's 100 potential interview questions, which has both easy and challenging questions. As a group we decided to choose the questions that we felt was the most difficult to answer and try to rationalization why asking these difficult questions will lead to finding the best suited person for the job.

What salary are you seeking?

When it comes to what you think you deserve pay wise, you don't want to undersell or oversell yourself.

The interviewer wants to know why they should start you off at a certain salary and through the interview process you will convince them why you should start at more or the exact amount that they are offering.

Sell me this pencil.

Being able to think on your feet is especially important for careers in the service industry, where they might need to convince someone to see something in your eye.

Have you ever been on a team where someone was not pulling their own weight? How did you handle it?

Being a team player is essential, in order for an interviewer to know how you work with others you must show the ability to work well with others and take the initiative when things are not working out in the team.

As an interviewer, accountability is important as well as being able to solve problems as they happen. Hiring someone who takes the initiative and delegates when necessary for the better of the company will become a great asset to the company.

If I were your supervisor and asked you to do something that you disagreed with, what would you do?

This gives the interviewer a look on the level of discipline the applicant has allowing them to understand the applicant's character a little better.

Why did you choose your major?

The Applicant's major is considered important to an extent in order to understand the type of person they are towards the Interviewer and also it helps give a better understanding about what they are into and if this position 100% fits them.

What attracted you to this company?

The Interviewer is curious of what exactly was the thing that got you interested in our company. This gives the interviewer a good idea of what the applicant's perspective is and why they want to join.