

ANTONELLA DI GRAZIANO

Brooklyn, New York

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ACADEMIC BACKGROUND:

<u>Degree</u>	<u>Year</u>	<u>University</u>	<u>Major</u>
B.S	2025	New York City College Of Technology (CUNY) <i>Module Emphasis: Global and Luxury Fashion</i> Major GPA: 3.02	Business & Technology in Fashion

Professional Licenses and Certifications Earned:

- *Adult and Child First Aid/CPR/AED* - American Red Cross Training Services April 30, 2025
- *Sexual Harassment, Gender-Based Harassment, and Sexual Violence Student Curriculum* - New York City College of Technology (CUNY) via online February 1, 2025
- *Foundations in Health and Safety* - New York State Office of Children and Family Services May 9, 2023

RELEVANT PROFESSIONAL EXPERIENCE:

Sales Associate

Sephora, Bay Ridge

Sept. 2023 - Jan. 2025

- Applied knowledge to recommend products such as skincare, makeup, and fragrances that met customer needs.
- Analyzed customer skin types and beauty goals to provide recommendations to customers and demonstrate proper use.
- Created visually appealing product displays to highlight new arrivals and seasonal promotions, enhancing customer engagement and sales.
- Evaluated customer feedback and purchasing behavior to suggest improvements for product placement and marketing strategies.
- Collaborated with team members to maintain stock accuracy, ensuring product availability and a seamless shopping experience.

OTHER PROFESSIONAL EXPERIENCE:

Paraprofessional

Brooklyn Studio Secondary School

Jan. 2024 - Present

New York City Department of Education, NYCDOE

- Assist teachers in strengthening lesson plans by reviewing instructional materials and supporting students' needs and comprehension.
- Facilitate group and one-to-one instructions by modifying teaching techniques to accommodate different learning styles and needs.
- Implement behavior management to support a positive classroom environment and student engagement.

- Assess student progress through observation, and provide teachers and support staff feedback to enhance learning plans.
- Collaborate with teachers, therapists, and guardians to assess student performance and develop academic and social growth plans.

Teacher

Federation of Italian American Organization July 2023 - Present

- Created lessons that helped students comprehend the Italian language and culture using cognitive skills.
- Designed and taught lessons that helped students understand and improve their skills in language and culture, using both thinking and emotional learning methods.
- Developed exercises that helped students analyze, evaluate, and apply Italian culture concepts to the real world.
- Designed assessments that measured student ability in reading, writing, and speaking the Italian language.
- Adapted strategies to meet individual learning needs that supported students.

Customer Service Advisor

Bay Ridge Subaru May 2023 - Dec. 2023

- Applied listening and problem-solving skills to identify customer concerns and find appropriate solutions.
- Analyzed vehicle history and diagnostic information to communicate needs to customers.
- Created detailed service estimates and repair procedures for customers.
- Evaluated customer feedback post-service to identify areas for improvement.
- Collaborated with service technicians and management to prepare repair schedules for efficient service delivery.

Personal Assistant

Plaza Auto Mall Jan. 2022 - April 2023

- Organized and managed the service manager's daily schedule.
- Communicated service updates and customer concerns to the service manager to improve customer satisfaction.
- Created reports on service performance data and customer feedback for decision-making and improvements.
- Assisted in coordinating staff training sessions.
- Evaluated daily processes and suggested ways to improve productivity and efficiency.

Special Events Coordinator

Paradise Catering Hall Nov. 2021 - May 2022

- Planned and coordinated special events, ensuring the client's preferences were met.
- Developed customized event themes, layouts, and timelines for overall guest satisfaction.
- Communicated effectively with vendors, clients, and staff to manage events and resolve issues promptly.
- Evaluated feedback and performance to identify areas for improvement and future event planning.

- Supervised setup and execution of events, ensuring timeline and quality standards were met.

RELEVANT INTERNSHIP EXPERIENCE:

Textile Showroom Intern

C & C Milano

Jan 2025 - Present

- Apply knowledge of textile samples by taking inventory and organizing the showroom
- Analyze the showroom layout and design, and arrange for client visits
- Evaluate textile samples and distribute them to clients
- Create an organized and welcoming showroom for clients before and after visits
- Learn about the textile industry to better understand fabric and fiber properties

PROFESSIONAL DEVELOPMENT

- *Attended*, CUNY Career Success Fellows on April 3, 2025. From 11:30 am to 2:00 pm, at New York City College of Technology, City University of New York (CUNY), 285 Jay Street, Brooklyn, NY,
- *Attended*, Bringing Others in for the Ride by the Center for Urban Teaching Organization on March 21, 2025. From 6:00 pm to 7:00 pm, Zoom Meeting
- *Attended*, LifeSci Information Session with New York City College of Technology on February 14, 2025. From 12:00 pm to 1:00 pm, Zoom Meeting ID: 844 1938 2697 Passcode: 110138

EXPERIENTIAL LEARNING:

- “*Fashion Wonder: A Cabinet of Curiosity*”, The Museum at FIT. 227 W 27th Street, New York, NY 1001 on March 27, 2025, 12:00 pm. Applied information for a research project on the elements of design for an internship class.

SOCIAL MEDIA, RESEARCH DATABASES, COMPUTER TECHNOLOGY SKILLS

Social Media:

- LinkedIn, TikTok, Instagram, Facebook, Snapchat, Pinterest

Research Databases:

- Fashion Snoops, Pattern Bank, Trendzoom,

Computer Skills

- Microsoft Word, Excel, PowerPoint, Canva,

LANGUAGES

- Proficiency in Italian
- Proficiency in American Sign Language