

Job details

Job Type

Full-time

Part-time

Full Job Description

Stylist - Part Time -NY Soho

New York Soho

THE ALLSAINTS TEAM

Here at AllSaints we are proud to be a customer centric global team. Our vision is to make the coolest clothes to evoke emotion for our customers, worldwide.

Everything about our style and creativity is curated in-house, from store design and construction to our brand image, digital presence and clothing design. We are truly an agile business: we work at pace and take responsibility for making a difference.

We are a brand embarking on a very exciting plan and we are seeking new members of the team who want to contribute to this.

THE ROLE

As an AllSaints Stylist, you are the fundamental link between our products and customers.

The majority of the day will be spent on your feet, styling and influencing our customers across our busy shop floors, but there will also be an opportunity to gain experience in visual merchandising, general store operations and clienteling.

You will work closely with your management team, supporting the store in reaching its targets, selling our collections to our customers and ensure our stores are looking fabulous at all times.

You will be provided with great training tools and product knowledge, and it will be up to you to make the most of it, learning and developing in brand where opportunities to further progress in a career with AllSaints are there for the taking.

WHAT WILL I BE DOING?

- Our stores are busy and the majority of your time will be spent on your feet. Your day will be varied, fast-paced and most importantly, fun!
- You will style our customers in our latest collections, sharing your detailed product knowledge and providing them with an exceptional brand experience
- You will actively maintain the store's aesthetic; ensuring that product is readily available for our customers and that floor sets and standards are upheld at all times
- Stock replenishment, deliveries and digital orders will become part of your day to day, whilst utilising our digital tools to support a positive customer journey

- You will relentlessly put the customer at the heart of everything you do and work as one AllSaints team to get the best result
- You will greet our customers into our store and tailor your approach to support the purpose of their visit
- Housekeeping and ensuring staff areas are maintained to the highest level of expectation , showing pride in your surroundings at all times
- Working as one team with the same goal, you will support and observe your peers, seeking feedback to support your growth and development

WHAT SKILLS DO I NEED?

- Charismatic and attentive; you'll constantly interact with customers from all over the world to provide an exceptional customer experience
- Awareness and knowledge of our brand, our style and our brand values - you'll support and influence your peers and customers alike
- Can do attitude and lots of energy - there's a lot of time spent on your feet on our busy shop floors
- Good problem solving techniques and ability to do so with pace, empathy and sometimes under pressure
- Tech savvy ; you'll be processing a lot of transactions and store deliveries using our in-store digital tools
- Digitally engaged; you'll be actively aware of brand campaigns, lookbooks and new product launches and a passionate advocate of our Google platform
- Immaculate attention to detail
- Confid

AllSaints

3 days ago

If you require alternative methods of application or screening, you must approach the employer directly to request this as Indeed is not responsible for the employer's application process.

Dear ALLSAINTS Team,

It is with great enthusiasm that I submit my application for the Stylist position posted April 2, 2021 on Indeed. I have attained my Bachelors of Science Degree in Business and Technology of Fashion from New York City College of Technology – CUNY. During my degree my focus/ selected module was the innovation in e-commerce.

I have experience with working in the fashion industry as an assisting stylist for 3 years professionally. My clients were some of the biggest names in the music industry. Working with the well-seasoned and iconic stylist Mike B. has opened my eyes to the realities of the fashion industry. It is a lot of demanding work, but it is greatly beneficial and rewarding. Working as an assisting stylist has taught me how to manage time, budgets, and chaos amongst other challenging tasks. All of which I am extremely grateful for.

About a year ago I started my own Jewelry/ Accessories brand with my sister, TAB. It has challenged me in the best ways possible. I do not think you truly know how to manage a brand until you are doing it yourself. Creating a vision is extremely important and TAB has taught me how to build a brand from the ground up. Not only that but how to be knowledgeable about our products and customers, how to engage digitally and be charismatic and attentive. Most importantly how to be a problem solving while under pressure.

I am eager to participate and learn from your team. Assisting with your day-to-day operations will add value to my learning experience. I look forward to hearing from you at your earliest convenience.

Warmest Regards,

Asha Ballard

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