Wines of Chile, Argentina, Spain & Portugal

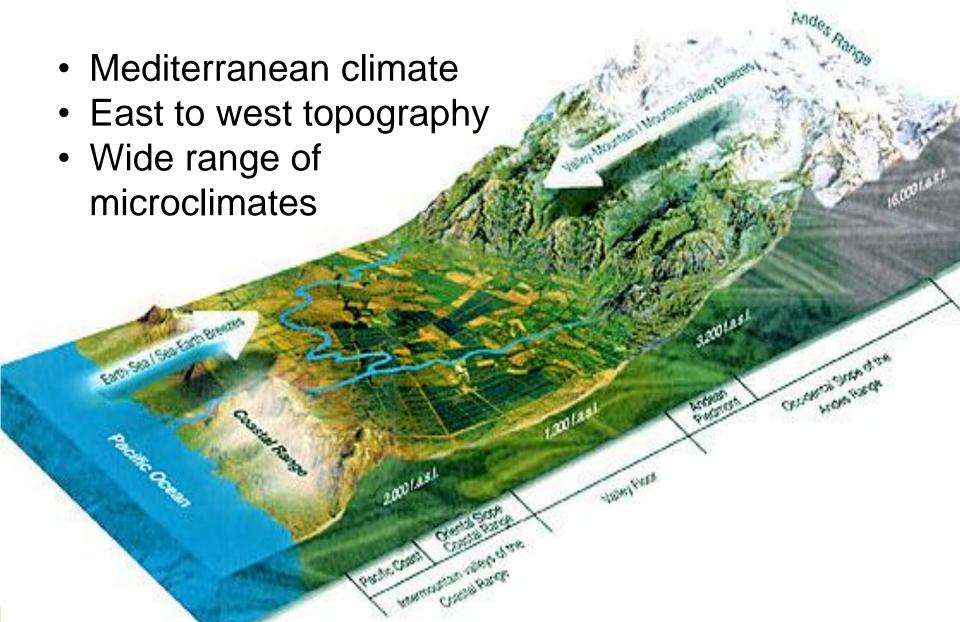
Prof. Karen Goodlad, Adapted from a Presentation prepared by Nora Fauvelukes

CHILE: QUICK FACTS

- 2x size of California
- 3000 miles of coastline approx. 100 miles wide
- Principal exports: copper, fish, fresh fruit and wine
- 3rd largest exporter of wines to the US
- 68% of wine production exported



Climatic Diversity



Pacific Oceanto West



•Atacama Desert in North



•Patagonia to South



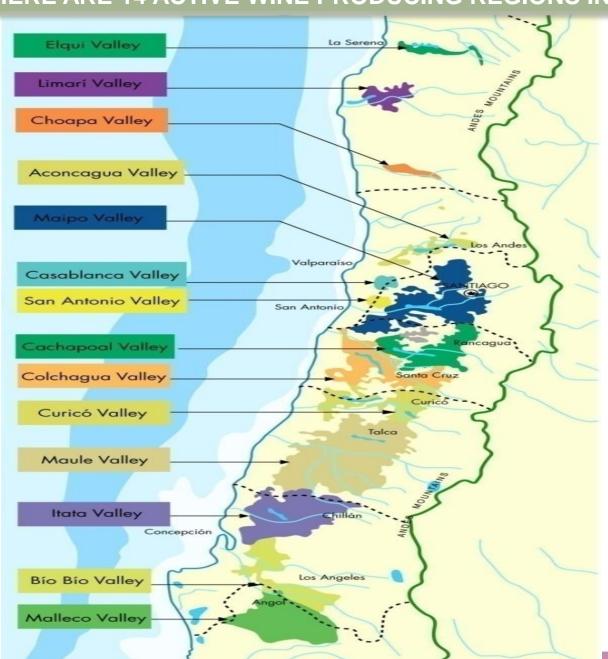
•Andes Mountains to East

CHILE: MAJOR WINE REGIONS

- Northern Region:
 - Elqui Valley, Limari Valley
- *Aconcagua:
 - Aconcagua Valley, Casablanca Valley, San Antonio Valley
- Central Valley:
 - MaipoValley, Rapel Valley, Curicó Valley, Maule Valley
- Southern Region:
 - Itata Valley, Bio Bio Valley



THERE ARE 14 ACTIVE WINE PRODUCING REGIONS IN CHILE



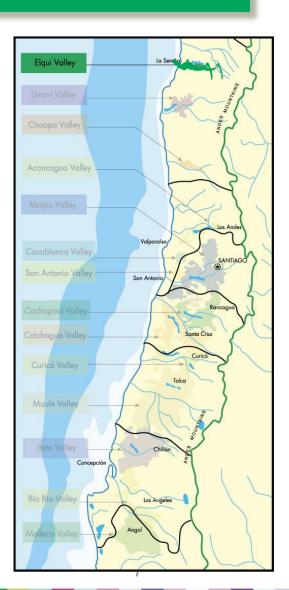


Elqui Valley

Reaching for the Stars

- Northernmost wine growing region
- Known mainly for Pisco
- Sauvignon Blanc and Syrah are promising varietals
- 1300 acres planted
- High altitude vineyards being explored at 2000M (1.24 miles)

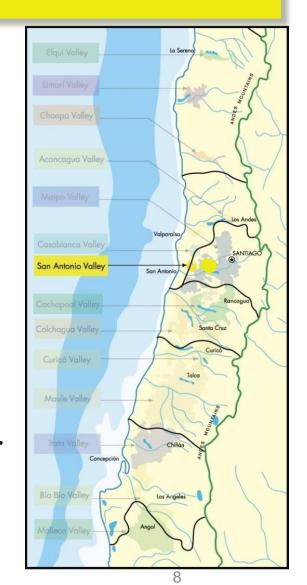






San Antonio/Leyda Valley

- 1998 First vines planted
- 2001 First wines released in 2001
- 2002 Received D.O.
- Coolest of all coastal regions
- Extreme coastal plantings at 5km from ocean
- Subject to extreme climate variables
- Sauvignon Blanc & Pinot Noir are standouts; great potential for Chardonnay

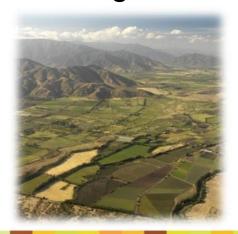




Casablanca Valley

The Cool Pioneer

- 1982 Pablo Morandé establishes region after visiting Carneros, CA
- First cool climate planted to Vitis Vinifera
- 10600 acres (4100ha) under vine
- ~11 miles (18km) from ocean
- Soil: decomposed granite, sand, loam & clay
- Sauvignon Blanc & Pinot Noir





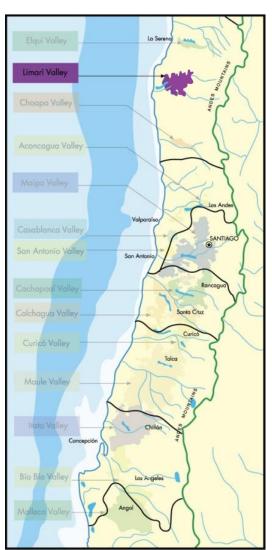




Limarí Valley

- 1993 First winery established;
 1800ha planted vineyards 10km from ocean
- One of the northernmost regions
- Chardonnay excelling in limestone



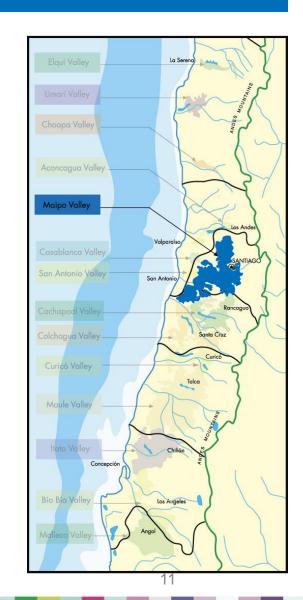




Maipo Valley

Chile's Benchmark Region

- Most famous wines & established wine region
- Vineyards nearest to Santiago
- 26,700 acres planted
- 60% of vineyards planted to Cabernet Sauvignon
- Chile's oldest & most famous wineries
- Mountains and hills on all sides
- Well drained, alluvial soils
- Unique microclimates

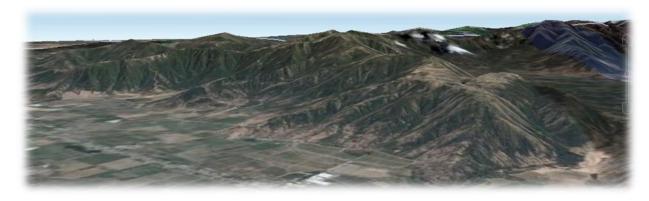


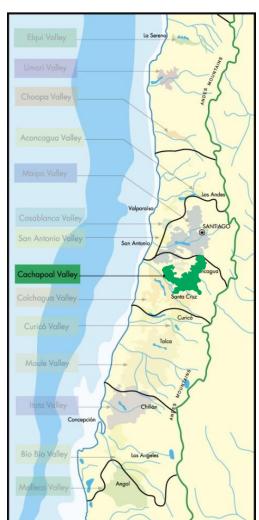


Cachapoal Valley

Promised Land for Carmenere

- 85% red wines. Known for Carmenere and Cabernet Sauvignon
- Small, landlocked area
- Three distinctive sectors: Rancagua home of Chilean Rodeo; Peumo - promising for Carmenere; Cachapoal Alto - premium red wine area with alluvial, clay and gravel soils







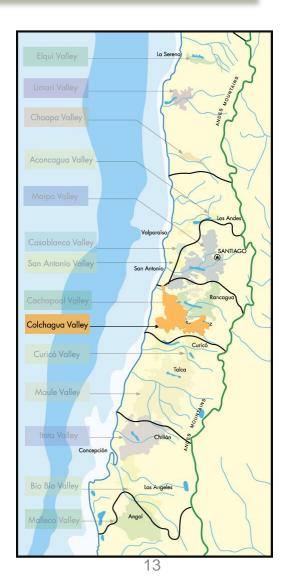
Colchagua Valley

Land of Big Reds

- Referred to as the "Napa Valley of Chile"
- Huge expansion from the late 90's with 8,000ha to 23,000ha
- Cabernet Sauvignon and Carmenere are top varietals
- Coastal areas now being planted to white varietals









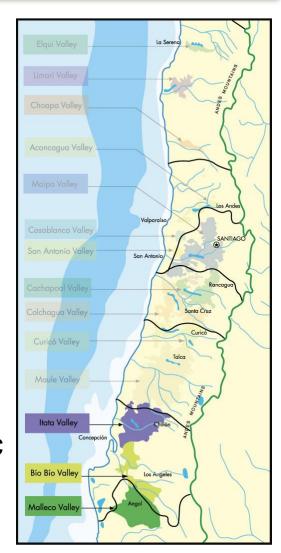
Southern Region Valleys

Rapid Investment Itata

- 11,000ha under vine
- Muscat of Alexandria and Pais widely planted
- Home of Kendall Jackson's Calina

Bio Bio

- 3,500ha planted to vines
- Aromatic cool climate varietals: Pinot Noir and Chardonnay. Riesling, Gewürztraminer and Sauvignon Blanc show promise
- Diverse investment in region



ARGENTINA

"Argentina has a rich wine culture that has its roots in the traditions of the European immigrants that settled the country" Wines of Argentina

Climate and Terroir

- Argentina grows high quality vineyards in large areas.
- In its large territory, different terroirs develop as a result of the combination of diverse altitudes and latitudes, the variability in soils and precipitation, and the presence of the Andes Range.
- Altitude, as it generates microclimates and varied terroirs, is a factor that distinguishes Argentina from the rest of the world and translates into outstanding expression and diversity in our wines.
- Continental Climate, Very Dry climate makes it easy to make organic wines
- Use of mountain water to irrigate





Favorable climatic and soil conditions contributed to its developement near the Andean region.

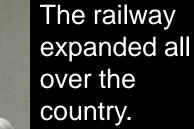






Mid 1800's

European immigrants brought new grape cultivation techniques and new grape varieties.







Creation of the first School of Agriculture in Argentina.

A national wine industry began to develop.









Foreign investments.

Targeting new markets.



Exporting Argentine wines to the world.







20115th world's largest wine producer7th world's largest wine exporter



8th world's largest wine consumer: 8 gallons consumption per capita in 2009



9th in Cultivated Surface: 564.821 acres

1,341 Wineries

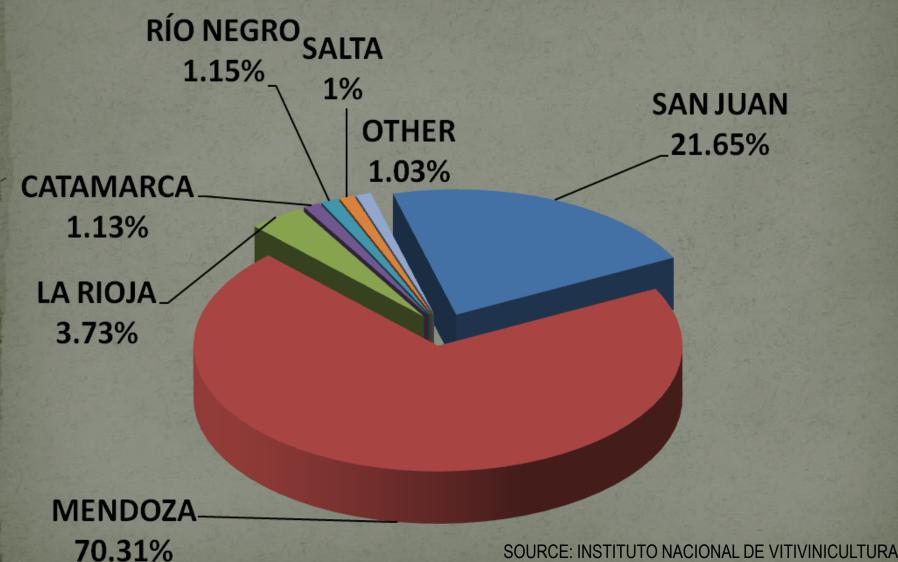




ARGENTINA: WINE REGIONS

- Salta: Calchaquí Valley Colomé
- La Rioja: Chilecito
- San Juan: Tulúm Valley
- Mendoza: Maipú Luján de Cuyo UcoValley San Rafael
- Patagonia: Neuquén Rio Negro

Wine Regions by Vineyard Area, 2009



END OF HARVEST 2010 DATABASE

Argentina - The ideal Terroir



1. Northwest Region - Norte

Salta (Molinos - 2400 m / 3000 m, El Arenal - 2700 m, Cafayate - 1700 m) Catamarca (Flambalá - 1500 m)

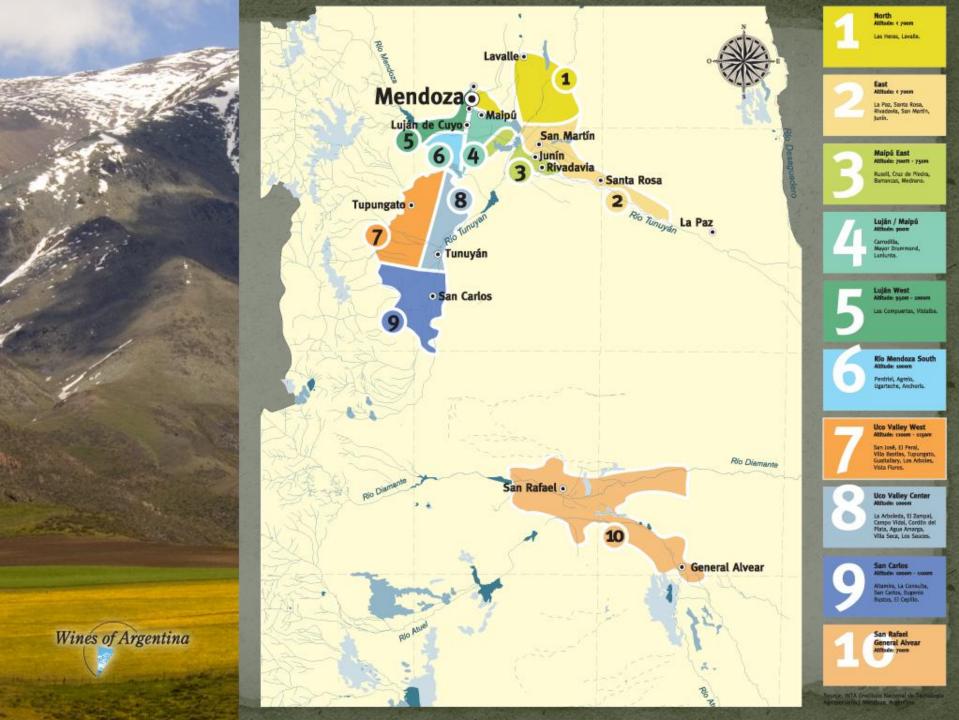
2. Middle West Region - Cuyo

- La Rioja (Famatina 1000 m)
- San Juan (Pedernal 1300 m, Tulum 800 m, Zonda 1300 m)
- Mendoza (Luján/Maipú 900 m, Luján Oeste 1000 m, Río Mendoza Sur 1000 m, Valle de Uco Oeste/Centro 1000 m, San Carlos - 1000 m, San Rafael - 700 m)

3. SOUTH REGION - PATAGONIA

- NEUQUÉN (Chañar/Añelo, Neuquén, Centenario, Senillosa/Plottier, Chos Malal 250 m)
- RÍO NEGRO (Alto Valle, Valle Medio, Valle Inferior 240 m)
- CHUBUT (El Hoyo 300 m)
- LA PAMPA (25 de Mayo 320 m)





Spain Major Wine Regions

- Rioja DOC
- Priorat DOC
- * Ribera del Duero
- Navarra
- Rias Baixas
- Rueda
- Toro
- La Mancha

SPAIN DENOMINATION OF ORIGIN

Table Wines:

Vino de Mesa: Your basic table wine. Usually labeled only with the country of origin: Spain.

Vinos de la Tierra: May be labeled with a regional name along with "Produce of Spain."

DOC Wines:

Vino de Calidad Producido en Región Determinada (VCPRD): Indicates a fair quality regional wine.

- **Denominación de Origen (DO):** Indicates mainstream quality wine.
- **Denominación de Origen Calificada (DOC):** Indicates a wine with an above average reputation for quality.
- Denominación de Pago (DO de Pago): These wines come from Individual single-estates wineries with a high reputation worldwide.

SPAIN WHITE GRAPE VARIETALS

- * ALBARINO Vinho Verde in Portugal.
- ❖ VIURA Macabeo
- * GARNACHA BLANCA
- * MALVASIA
- * MOSCATEL Muscat de Alexandria.
- * XAREL-LO (Pansa Blanca) mostly Catalonia for Cava.
- * PEDRO XIMENEZ
- * PALOMINO -Listran in FCE

SPAIN RED GRAPE VARIETALS

- * TEMPRANILLO Ull de Liebre, Cencibel, Tinto Fino, Tinta del pais.
- * MAZUELO Carignan in France
- GRACIANO Morrastel, Courouillade in France
- * GARNACHA Grenache
- * MONASTRELL Mouverdre in France.

PORTUGAL

PORTUGAL

Southwest of Europe; ca. 575 miles long, ca. 138 miles wide

Climate:

Atlantic North: fresh winds and humidity; Interior North:warm summers, cold winters, low precipitation; South: warm and dry in the summer; mild winters

Area with vines: 500.000 acres
Yield: very low; ca. 5 gallons | acre
Consumption|per capita: ca. 15 gallons
Classification of Portuguese wines:
Vinho de Mesa (Table wine)
Vinho Regional
VQPRD: I.P.R. (7) D.O.C. (26)

PORTUGAL MAJOR WINE REGIONS

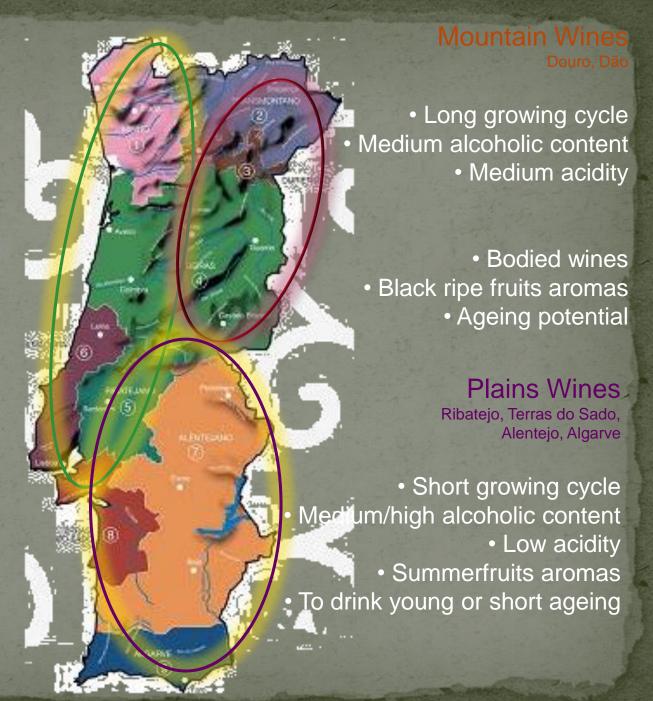
- Minho DOC Vinho Verde
- ♦ Douro First DOC of the world 1758 Porto
- Beiras DOC's Dão (Touriga Nacional was born here),
 Bairrada, Beira Interior & Távora Varosa
- Alentejo
- Algarve
- Setubal
- Madeira
- The Azores

Terroir

Atlantic Wines

Vinho Verde, Bairrada, Estremadura

- Long growing cycleLow alcoholic content
 - High acidity
 - Light wines
- Aromatic and floral wines (green and yellow fruits)
 - To drink young



Minho / DOC Vinho Verde

Region

- rolling hills and mountains;

- small parcels - less than 2 acres

- very green landscape

- Ca. 70.000 acres planted

Climate

- frequent rain falls;

- influence from Atlantic; mist.

Soil

- granitic soil; occasionaly schist

Main Varieties

Alvarinho, Trajadura,Loureiro, Vinhã

Wines

light, crisp and very slightly petillant with aromas of apples, limes and item



DOC's Douro & Porto

Region

vineyards planted on stone-walled
 terraces on the hills and on the banks of
 the river Douro and its tributaries

Soil

Main varieties

Wines

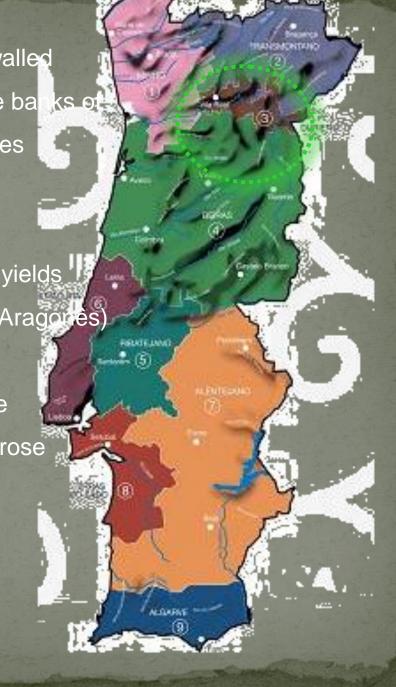
- schist; poor, rocky soils. Low yields 🛂

Touriga Nacional, Tinta Roriz (Aragones)

Touriga Franca, Tinta Amarela

dark colours, inky, opaque, ripe

blackberries with notes of rockrose



ora Vaxos Beiras – DOC's Dao, Bairrada, Beira Interior & - rolling hills and small holdings Region - granite, slate, schist, lime and cl Soil Touriga Nacional, Jaen, Alfrocheiro, Baga, Fernão Pires **Main Varieties** fruity with an earthy and vegetal edges Wines wine with ageing potential

Estremadura – DOC's Alenquer, Arruda, Bucela Lourinhã. Óbidos & Torres Vedras

Region

- northwest of Lisbon. Steep co in the inner land with rolling hil

- Soil

- In the coast: sandy

- Inland: clay

Main varieries

Wines

Arinto, Bastardo, Trincadeira.

Fresh and crisp whites (Arinto)

fruity reds with good value



Ribatejo (DOC Ribatejo)

Region

- flat land, situated around the la

Soil

- varied, fertile, alluvial land

Main varieties F

Fernão Pires, Camarate, Trincadeira

Wines

Balanced wines with fruity aroma

Good value for money



Terras do Sado (DOC's Palmela & Setúba

Region - The region is flanked by the Tagus estuary

Atlantic Ocean and the Sado River

Soil - Sandy soil and stony chalk

Main varieties - Moscatel de Setúbal, Castelão Fernão Pires.

Wines - Early maturing red wines with notes of red currants and raspberries

Wine with ageing potential

Moscatel de Setúbal – fortified wine with longer ageing time in barreland with nutty, raisiny and honeyed comes.

Alentejo (DOC Alentejo)

Region

vast and rural area of flat plains with occasional low hills

Soil

- rich lime soil, with granite schist, and marble

Varieties

Wines

Roupeiro, Aragonês, Trincadeira Reds are full-bodied and fruity



PORTUGAL QUALITY CLASSIFICATIONS

Six distinctive categories:

- *Vinho de Mesa* Basic table wines.
- **VR** (Vinho Regional) Regional wines that do not adhere to the same strict regulations as IPR or DOC classified wines.
- IPR (Indicacao de Provenienca Reglamentada) Wines from newer regions which are candidates for DOC status. Although created in 1990 to designate wines of "Intermediate" quality, this classification is not typically used anymore.
- 4. <u>DOC</u> (Vinho de Calidad) Controlled Appellation Wines produced in a Geographical limited region subject to strict regulations.
- 5. <u>CVR</u> Regional Wines (not DOC) produced in a specific region from at least 85% of locally grown grapes.
- **6. VEOPRD** Sparkling Wine produced in a demarcated region.
- 7. <u>VQPRD</u> Liquor Wine produced in a Denominated Region.

PORTUGAL White Grapes

- Alvarinho Portuguese name for Albariño of Spain.
- Arinto Commonly found in and and an Arinto has high acidity and can yield wines which sometimes take on citrus quality with age. As an ingredient in is it known as
- Avesso White grape used in Vinho Verde wines, also known as Jaén
- ❖ **Bical** Mainly in **Baintada** and **Dao**, where it is called Borrado das Moscas.
- * Assario Branco Thought to be Spain's famous Palomino grape of Sherry fame. Grown mainly in the Dão region

PORTUGAL Red Grapes

- *Touriga Nacional: is *the* variety for port and, increasingly, for fine dry reds. Touriga Nacional should constitute at least 20% of all red Dao.
- ❖Tinta Roriz Spain's Tempranillo and is also known as Aragonez in the Alentejo.
- Castelao Frances- Southern Portugal. It is also know as Periquita in Terres di Sai and Ribatejo;